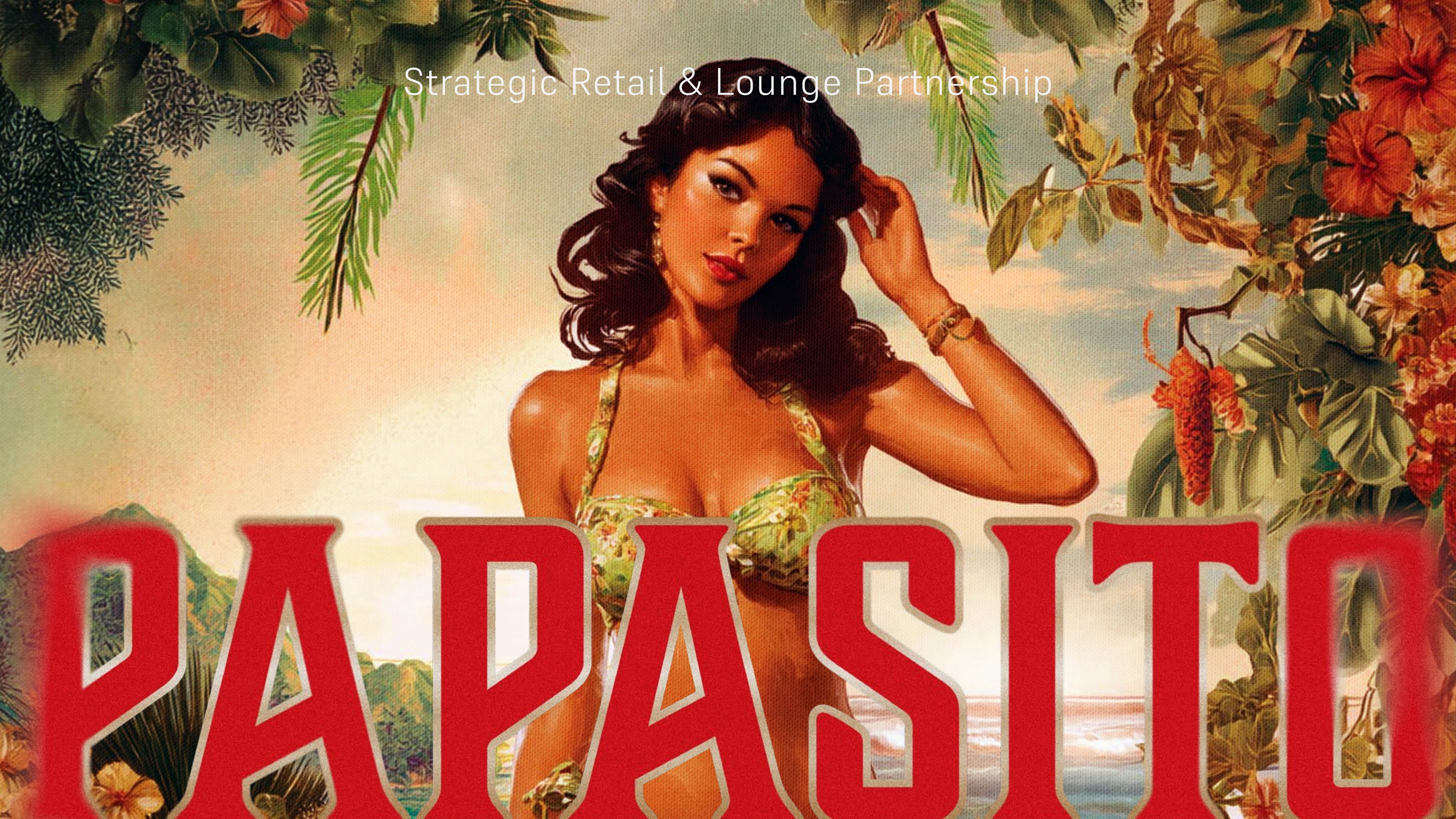


Strategic Retail & Lounge Partnership



ABOUT PAPASITO

Papasito is a modern cigar brand built for people who enjoy things properly — without pretending, without permission.

Born from a love of great tobacco and sharp design, Papasito produces cigars that are bold, smooth, and unapologetically confident. We don't rely on fake heritage or outdated tradition. Every cigar is intentional — from the tobacco seed to the ring gauge and the box it arrives in.

Our cigars are crafted using Havana-seed tobacco grown in Indonesia, delivering rich flavour, smooth smoke, and a profile that stands out whether your clients are new to cigars or seasoned smokers.

Designed for premium upsell and repeat purchase

Ideal for after-dinner service, VIP tables, and retail counter placement

Simple wholesale model with easy restocking



THIS ISN'T LUXURY FOR SHOW.
IT'S INDULGENCE DONE RIGHT.



PARTNERSHIP OPPORTUNITY

Papasito collaborates with selected premium venues and retailers that align with our identity and customer base:

High-end cigar lounges

Luxury hotels and resorts

Beach clubs, bars, and restaurants

Lifestyle-driven retail and concept stores

Our approach is curated, not mass-market. We aim to create a strong brand presence and profitable long-term relationships for our partners.

We work with a limited number of venues per area to protect brand positioning and partner value.

PAPASITO CIGAR RANGE

SHORT KING



Wrapper

Maduro Indonesian Havana-seed tobacco

Binder

Indonesian Havana-seed tobacco

Filler

Indonesian Havana-seed long filler

A thick, bold maduro cigar with commanding presence and refined character.

Intensity ○○○○○

Premium aged tobacco

Specs Ring Gauge 60 | Length 110 mm

Strength Medium to Full

Notes Dark chocolate, espresso, roasted nuts, warm spice

Duration 45-60 Minutes

Format Short Gordo

PAPASITO CIGAR RANGE

SUGAR DADDY

A longer, balanced cigar offering smooth indulgence with depth.

Intensity ●●●○○
Premium aged tobacco



Wrapper

Natural Indonesian Havana-seed tobacco



Binder

Indonesian Havana-seed tobacco



Filler

Indonesian Havana-seed long filler

Specs Ring Gauge 52 | Length 140 mm

Strength Medium

Notes Sweet cedar, creamy earth, smooth spice finish

Duration 60-75 Minutes

Format Robusto extra

PRICING

SHORT KING

Specs	Recommended Retail (RRP)	Wholesale
Single Stick	185.000	130.000
Box of 5	925.000	650.000
Box of 10	1.850.000	1.300.000
Box of 20	3.700.000	2.600.000
Limited edition box of 20	4.150.000	2.900.000



SUGAR DADDY

Specs	Recommended Retail (RRP)	Wholesale
Single Stick	195.000	140.000
Box of 5	975.000	700.000
Box of 10	1.950.000	1.400.000
Box of 20	3.900.000	2.800.000
Limited edition box of 20	4.350.000	3.100.000

RRP shown as guidance only. Partners retain full control over final retail pricing.

MOQ 20 STICKS

Limited Edition

PAPASITO CIGAR BOXES

Made from solid mahogany wood with a premium lacquer finish. Designed as both luxury packaging and a reusable humidor, built to store and protect cigars long after the box is opened.



RETAIL PARTNER PROGRAM

All orders are supplied on a direct purchase basis.

PROGRAM ADVANTAGES

Volume-Based Incentives

Total Order Value Per Purchase:

IDR 5M – 10M	—————>	2.5% incentive
IDR 10M – 20M	—————>	5% incentive
Above IDR 20M	—————>	10% incentive

- **Independent Retail Pricing**

You control your resale pricing and margin strategy.

- **Complimentary Delivery**

- **Marketing & Brand Support**

Access to promotional materials and visibility support.

- **Flexible Settlement Structure**

50% deposit to confirm order | 50% upon arrival of goods

15-Day Exchange Protection

Valid from the date of delivery for any cigars determined to have manufacturing or quality defects.

Performance Rewards

Additional incentives available for partners who achieve annual sales milestones.

COUNTERTOP HUMIDOR

Premium branded countertop display units

Integrated humidity control | Glass front | Gloss red finish

Designed to preserve quality and elevate your retail presence.

SMALL



16 × 15 × 15 cm
IDR 600,000

MEDIUM



16 × 25 × 15 cm
IDR 900,000

LARGE



16 × 40 × 15 cm
IDR 1,200,000

STARTER PARTNER PACKAGE

LAUNCH STRONG FROM DAY ONE.

Order **200 sticks** and receive

1 complimentary countertop humidor
(size of your choice, based on your counter space)

No rental. No subscription.
Simple wholesale. Clean display. Strong margins.



ORDERING & OPERATIONS

Payment

50% deposit to confirm order
50% upon arrival of goods

Logistics

Costs provided upon order request

Returns

Accepted for damaged goods within 15 days.

CONTACT

PAPASITO CIGARS – BALI

To become a Papasito retail or lounge partner, contact us for pricing, availability, and setup options.

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